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# **Company Information**

Board of Directors Chairman Mr. Jahangir Siddiqui

Mr. Mazharul Haq Siddiqui Mr. Maqbool A. Soomro Mr. Ashraf Nawabi Mr. Rafique R. Bhimjee Mr. Shahab Anwar Khawaja

Mr. Basir Shamsie

President &

Chief Executive Officer Mr. Kalim-ur-Rahman

Audit Committee Chairman Mr. Jahangir Siddiqui

Member Mr. Maqbool A. Soomro Member Mr. Rafique R. Bhimjee

Company Secretary Mr. Muhammad Yousuf Amanullah

Auditors M. Yousuf Adil Saleem & Co.

**Chartered Accountants** 

(Member firm of Deloitte Touche Tohmatsu)

Legal Advisors Bawaney & Partners

**Liaquat Merchant Associates** 

Share Registrar Technology Trade (Pvt.) Limited

241-C, Block-2, P.E.C.H.S., Karachi

Registered Office JS Bank Limited

Shaheen Commercial Complex Dr. Ziauddin Ahmed Road

P.O. Box 4847 Karachi-74200, Pakistan.

## DIRECTORS' REPORT

On behalf of the Board of Directors, I am pleased to present the un-audited financial statements for the nine months period and third quarter ended September 30, 2011.

#### The Economy

The Fiscal Year 2012 started on an encouraging note as the State Bank of Pakistan announced its first monetary policy review for the current fiscal year, in which, contrary to expectations, it opted to reduce the Discount Rate (DR) from 14% p.a to 13.5% p.a. The Consumer Price Index for September clocked in at 10.46% down from 14.89% last year. As a result, the inflation for the first quarter of fiscal year 2012 reduced to 11.47% from 13.92% in June 2011. Furthermore, exports and remittances continued to rise in the first two months of the current fiscal year, reaching US \$ 4.2 billion (up 20.3% year on year) and US \$ 2.4 billion (up 40% year on year), respectively. However, at the same time, imports grew by 39.9% year on year to US \$ 7.6 billion, thereby leaving the current account in a deficit of US \$ 189 million, which was nevertheless much less than the deficit of US \$ 1.02 billion in the same period last year. The encouraging current account statistics and FX reserves of US \$ 17.6 billion have boosted Ministry of Finance's confidence sufficiently for the Government of Pakistan to opt out of the IMF standby arrangements for now.

The SBP has further slashed the DR by 1.5% to 12% in the second policy review for fiscal 2012, which is likely to put pressure on the Banking sector margins going forward. The impact would be more visible in the first half of 2012. As far as the banking industry figures for the first nine months of Calendar 2011 are concerned, the total advances declined by 3% to Rs 3,405 billion, whereas the deposits and investments grew by a significant 5% and 31%, respectively, thereby reducing the industry wide Advances/Deposit ratio to 63.13% from 68.18% in December 2010.

#### Our Financials

During the nine months period under review, the Balance Sheet of your Bank grew by 12.84% to Rs 44.44 billion from Rs. 39.38 billion as at December 31, 2010, mainly due to an increase in the Bank's deposit base from Rs. 26.27 billion to Rs. 33.89 billion, an increase of 28.98%. On the asset side, the main growth was recorded in investments which grew by 50.72%.

Your Bank has earned a profit after tax of Rs 240.72 million for the nine months period ended September 30, 2011 as compared to a loss after tax of Rs 404.87 million in the corresponding period last year. The third quarter's results reflect a profit after tax of Rs 140.32 million as compared to the second quarter's results of Rs 90.14 million and the first quarter results of Rs 10.25 million. This clearly reflects a steadily improving performance of your bank on a quarterly basis. Going forward, we plan to further strengthen our branch network to increase brand awareness and mobilize low cost deposits. On the lending side, we intend to increase our focus on the corporate, commercial and retail sectors. We are hopeful that, with our current strategy in place, we would see further improvement in our results in the days to come.

Throughout the quarter under report there has been a special focus on achieving profitability at an increasing number of branch locations so as to put JS Bank in good shape to pursue aggressive network expansion, business growth and customer outreach plans in 2012 and beyond. The Bank has shown good growth in the number of customer accounts, which for the first time have now exceeded 100,000 customer relationships across Pakistan. We are now well poised to achieve further growth in the last quarter and to close 2011 as the year of a major turnaround for JS Bank.



#### Bank's Capital

To meet the Minimum Capital Requirement, the SBP has allowed us to increase the paid up capital through a swap of new shares of the Bank against shares of JS Global Capital Limited held by Jahangir Siddiqui & Co. Limited and other investors. Approvals from the Shareholders, the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan are in place. The Bank is now in the process of completing other procedural formalities, which will enable the Bank's paid-up capital (net of losses) to exceed Rs 7 billion before the end of this year.

#### **Entity Rating**

As communicated earlier, the Pakistan Credit Rating Agency (PACRA) has maintained the long-term and short-term entity ratings of JS Bank Limited at "A" (Single A) and "A1" (A One), respectively. A stable outlook has been assigned to these ratings, which denote low expectation of credit risk emanating from a strong capacity for timely payment of financial commitments.

#### Acknowledgments

We would like to express our sincere thanks and gratitude for the guidance and support provided by the State Bank of Pakistan, the Securities and Exchange Commission of Pakistan, the Karachi Stock Exchange and other regulatory authorities. We would also like to thank our valued clients for their continued patronage and confidence. The Board would also like to place on record its appreciation for the hard work, dedication, professionalism and sincere efforts of the senior management, officers and staff of the Bank at all levels.

Karachi: October 25, 2011 On behalf of the Board

Kalim-ur-Rahman President & Chief Executive Officer

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2011

ASSETS	Note	(Unaudited) September 30, 2011 (Rupees	2010
Cash and balances with treasury banks		2,931,411	2,298,806
Balances with other banks		278,133	917,802
Lendings to financial institutions	7	2,706,657	3,643,360
Investments - net	8	20,650,896	13,701,699
Advances - net	9	12,560,832	13,978,113
Operating fixed assets	10	3,059,196	2,882,941
Deferred tax assets - net		1,141,037	1,184,613
Other assets		1,114,286	776,313
		44,442,448	39,383,647
LIABILITIES			
Bills payable		786,621	369,620
Borrowings	11	2,995,842	5,524,410
Deposits and other accounts	12	33,890,479	26,276,328
Sub-ordinated loans			
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities		-	-
Other liabilities		670,761	1,375,003
		38,343,703	33,545,361
NET ASSETS		6,098,745	5,838,286
REPRESENTED BY:			
Share capital		8,149,715	8,149,715
Reserves		28,080	18,040
Discount on issue of right shares		(1,415,477)	(1,415,477)
Accumulated losses		(699,989)	(930,671)
		6,062,329	5,821,607
Surplus on revaluation of assets - net of tax	13	36,416	16,679
-		6,098,745	5,838,286
CONTINGENCIES AND COMMITMENTS	15		

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

Kalim-ur-Rahman
President & Chief Executive Officer Rafique R. Bhimjee Director Jahangir Siddiqui Ashraf Nawabi Chairman Director



## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2011

Note	September 30, 2011	September 30,		September 30.
		2010	2011 s in '000)	2010
	1,185,017	862,097	3,138,789	2,468,414
	661,604	563,385	1,844,596	1,660,570
	523,413	298,712	1,294,193	807,844
	(	(22.220)		(12.222
	(72,955)	(25,756)		(48,737)
	-	-	139,569	(77,341)
	-	- (0.5.05.0)	- 171,000	- (4.00.070)
	450.458	272.956		<u>(126,078)</u> 681,766
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,	,
	07.744	47.740	044455	107.100
				127,438
				22,483
				4,408
	43,241	13,584	21,768	36,760
		(10)		
				(589)
				190,500
	644,809	349,370	1,837,091	872,266
	490,695	407,780	1,518,926	1,327,224
				16,267
14				685
				1,344,176
	154,109	(58,446)	310,395	(471,910)
	=	=	-	-
	154,109	(58,446)	310,395	(471,910)
	(13,786)	(9,379)	(36,726)	(26,595)
	-	-	-	-
	-	-	(32,947)	93,633
	(13,786)	(9,379)	(69,673)	67,038
	140,323	(67,825)	240,722	(404,872)
		Rup	ees	
16	0.17	(0.11)	0.30	(0.66)
	14	(72,955)  (72,955)  (72,955)  450,458  87,714  7,055  29,958  43,241  21,036  5,347  194,351  644,809  490,695  -  490,700  154,109  (13,786)  -  (13,786)  -  (13,786)  140,323	(72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (72,955) (25,756) (11,133 (29,958 (18) (5,347 (13,584 (13,584 (13,584 (13,780) (58,446) (58,446) (13,786) (9,379)	(72,955) (25,756) 11,694  -

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

Jahangir Siddiqui Kalim-ur-Rahman Ashraf Nawabi Rafique R. Bhimjee President & Chief Executive Officer



## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2011

	Quarter ended		Nine months	period ended
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
		(Rupees	s in '000)	
Profit /(Loss) for the period	140,323	(67,825)	240,722	(404,872)
Other comprehensive income	-	-	-	-
Total Comprehensive income/ (loss) for the period	140,323	(67,825)	240,722	(404,872)

 $(Deficit) \, / \, surplus \, arising \, on \, revaluation \, of \, assets \, has \, been \, reported \, in \, accordance \, with \, the \, requirements \, of \, the \, Companies \, Ordinance, \, 1984 \, and \, the \, directives \, of \, the \, State \, Bank \, of \, Pakistan \, in \, a \, separate \, account \, below \, equity.$ 

The annexed notes from 1 to 19 form an integral part of these interim condensed financial information.

Jahangir Siddiqui

Kalim-ur-Rahman President & Chief Executive Officer Ashraf Nawabi

Rafique R. Bhimjee



# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30,2011

	September 30, S 2011	eptember 30, 2010
	(Rupees in	(000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit / (Loss) before taxation	310,395	(471,910)
Less: Dividend income	(20,433)	(22,483)
	289,962	(494,393)
Adjustments:		
Depreciation	170,345	167,742
Amortisation of intangibles	12,932	11,489
Charge for defined benefit plan	9,522	23,356
Unrealised gain on revaluation of investments	(10.004)	
classified as held for trading	(19,964)	(00.000)
Reversal of provision against non-performing advances Provision against non-performing advances	(99,685) 79,992	(89,962) 138,363
(Reversal of) / provision for diminution in value	79,992	130,303
of investments	(139,569)	77,341
Fixed assets written off	(133,303)	16,267
(Gain) / Loss on sale of fixed assets	(11,914)	601
(duli) / Loss off suic of fixed disserts	1,659	345,197
	291,621	(149,196)
(Increase) / decrease in operating assets		
Lendings to financial institutions	936,702	(77,271)
Held for trading securities	(6,788,152)	-
Advances	1,436,975	454,181
Other assets	(342,527)	(208,567)
Y //1 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(4,757,002)	168,343
Increase / (decrease) in operating liabilities	417.001	000 570
Bills payable	417,001	393,570
Borrowings Deposits	(2,531,774) 7,614,152	297,881 2,206,667
Other liabilities	(713,764)	(81,466)
Other habilities	4,785,615	2,816,652
	320.234	2,835,799
Income tax paid	(32,170)	(5,214)
Net cash used in operating activities	288,064	2,830,585
1 0		
CASH FLOW FROM INVESTING ACTIVITIES		
Net investment in available for sale securities	28,855	(4,081,231)
Dividend income	20,433	22,483
Investment in operating fixed assets	(365,186)	(86,984)
Sale proceeds of property and equipment disposed-off	17,564	5,435
Net cash flow from / (used in) investing activities	(298,334)	(4,140,297)
CASH FLOW FROM FINANCING ACTIVITIES Issue of share capital		
(Decrease) in cash and cash equivalents	(10,270)	(1,309,712)
Cash and cash equivalents at beginning of the period	3,212,435	3,572,285
Cash and cash equivalents at beginning of the period	3,202,165	2,262,573
cash and cash equivalents at one of the period	0,202,100	2,202,010

Rafique R. Bhimjee Director

Ashraf Nawabi



Jahangir Siddiqui Chairman

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

Kalim-ur-Rahman
President & Chief Executive Officer

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2011

	Issued, Subscribed and paid-up share capital	Statutory reserve	Discount on issue of right shares	Accumulated losses	Total
		(	Rupees in '000)		
Balance as at January 1, 2010	6,127,605	18,040	=	(523,192)	5,622,453
Comprehensive Income					
Loss after taxation for the nine months period ended September 30, 2010	-	-	-	(404,872)	(404,872)
Other comprehensive Income - net of tax	-	-	-	-	-
	-	-	-	(404,872)	(404,872)
Balance as at September 30, 2010	6,127,605	18,040	-	(928,064)	5,217,581
Comprehensive Income					
Loss after taxation for the quarter ended December 31, 2010	-	-	-	(2,607)	(2,607)
Other comprehensive Income - net of tax	_	-	-	_	-
Transaction with owners	=	-	=	(2,607)	(2,607)
Issue of right shares during the period	2,022,110	-	-	-	2,022,110
Discount on issue of right shares	-	-	(1,415,477)	-	(1,415,477)
Balance as at December 31, 2010	8,149,715	18,040	(1,415,477)	(930,671)	5,821,607
Comprehensive Income					
Profit after taxation for the nine months					
period ended September 30, 2011	-	-	-	240,722	240,722
Other comprehensive Income - net of tax	-	-	-	_	-
	-	-	-	240,722	240,722
Transfer to statutory reserve	-	10,040	=	(10,040)	-
Balance as at September 30, 2011	8,149,715	28,080	(1,415,477)	(699,989)	6,062,329

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

Jahangir Siddiqui

Kalim-ur-Rahman Ralim-ur-Rahman
President & Chief Executive Officer Ashraf Nawabi

Rafique R. Bhimjee Director





#### 1. STATUS AND NATURE OF BUSINESS

- JS Bank Limited (the Bank), incorporated in Pakistan, is a scheduled bank engaged in commercial banking and related services. The Bank is listed on Karachi Stock Exchange in Pakistan. The Bank is a subsidiary of Jahangir Siddiqui & Company Limited ("the parent company"). The registered office of the Bank is situated at Shaheen Commercial Complex, Dr. Ziauddin Ahmed Road, Karachi and it operates with 132 (December 31, 2010: 126) branches / sub branches in Pakistan. The Pakistan Credit Rating Agency (Private) Limited (PACRA) has assigned the long term credit rating of the Bank at A ("single A") and the short term rating at A1 ("A One") with stable outlook.
- 1.2 The State Bank of Pakistan through its BSD Circular No. 7 dated April 15, 2009 has prescribed that the minimum paid up capital (net of losses) for Banks be raised to Rs.10 billion by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs.7 billion paid up capital (free of losses) by the end of the financial year 2010. The paid-up capital (free of losses) of the Bank as at September 30, 2011 stood at Rs.6.034 billion.

As communicated earlier to meet the Minimum Capital Requirement, the SBP has allowed us to increase the paid up capital through swap of new shares of the Bank against shares of JS Global Capital Limited held by Jahangir Siddiqui & Co. Ltd. and other investors. In this regard approvals from the Shareholders, the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan are in place. The Bank is now in the process of completing other procedural formalities which are expected to be completed by December 31, 2011.

#### 2. STATEMENT OF COMPLIANCE

This condensed interim financial information of the Bank for the nine months period ended September 30,2011 have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting, provisions of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. In case where requirements differ, the provisions of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.

The State Bank of Pakistan has deferred the applicability of International Accouting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Further, according to the notification of SECP dated April 28, 2008, IFRS - 7 "Financial Instruments: Disclosures" has not been made applicable to banks. Accordingly, the requirements of these standards have not been considered in the preparation of this condensed interim financial information. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

The disclosures made in these condensed interim financial statements have been limited based on a format prescribed by the State Bank of Pakistan vide BSD Circular No. 2 dated May 12, 2004 and International Accounting Standard 34, 'Interim Financial Reporting' and do not include all the disclosures required in the annual financial statements. Accordingly, these condensed interim financial statements should be read in conjunction with the annual financial statements of the Bank for the year ended December 31, 2010.

#### 3. BASIS OF MEASUREMENT

This condensed interim financial information has been prepared under the historical cost convention except for held for trading, available-for-sale investments and derivative financial instruments which are stated at fair value.

#### 4. ACCOUNTING ESTIMATES AND JUDGMENTS

 $The\ estimates\ /\ judgments\ and\ associated\ assumptions\ used\ in\ the\ preparation\ of\ this\ condensed\ interim$ financial information are consistent with those applied in the preparation of the annual financial statements of the bank for the year ended December 31, 2010.

#### 5. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements for the year ended December

#### 6. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Bank for the year ended December 31, 2010.

		(Unaudited) September 30, 2011	(Audited) December 31, 2010
7.	LENDINGS TO FINANCIAL INSTITUTIONS		s in '000)
	Call money lendings Lending to financial institutions Repurchase agreement lendings (Reverse Repo)	1,525,000 428,471 753,186 2,706,657	1,900,000 520,935 1,222,425 3,643,360

8.	INVESTMENTS	Ser			( ,		010
		Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
	Note			(Rupees	s in '000) -		
8.1	INVESTMENTS BY TYPES:						
	Held for trading securities						
	Market Treasury Bills	6,896,972	-	6,896,972	1,198,883	-	1,198,883
	Pakistan Investment Bonds	1,259,643	-	1,259,643	168,740	-	168,740
		8,156,615	-	8,156,615	1,367,623	-	1,367,623
	Available-for-sale securities						
	Market Treasury Bills 8.1.	1 4,445,630	1,897,831	6,343,461	5,053,931	3,933,888	8,987,819
	Pakistan Investment Bonds	2,740,899	-	2,740,899	486,051	-	486,051
	Ordinary shares of listed companies 8.1.		-	12,813	190,091	-	190,091
	Preference shares of a listed company 8.1.	3 95,503	-	95,503	95,503	-	95,503
	Term Finance Certificates-listed	1,489,846	-	1,489,846	1,193,711	-	1,193,711
	Term Finance Certificates-unlisted	939,095	-	939,095	915,671	-	915,671
	Sukuk Certificates	254,723	-	254,723	295,314	-	295,314
	Closed end mutual funds	126,506	-	126,506	126,506	-	126,506
	Open end mutual funds	200,000	-	200,000	193,646	-	193,646
	US Dollar Bonds	377,320	-	377,320	116,709	-	116,709
		10,682,335	1,897,831	12,580,166	8,667,133	3,933,888	12,601,021
	Investments at cost	18,838,950	1,897,831	20,736,781	10,034,756	3,933,888	13,968,644
	Less: Provision for diminution in						
	value of investments	(161,874)	-	(161,874)	(293,444)	-	(293,444)
	Investments (net of provision)	18,677,076	1,897,831	20,574,907	9,741,312	3,933,888	13,675,200
	Unrealised gain on revaluation of						
	investments classified as held for trading	19,964	-	19,964	840	-	840
	(Deficit) / surplus on revaluation						
	of available-for-sale securities	51,969	4.056	56,025	36,491	(10,832)	25,659
		18.749.009		20.650.896	9.778.643	3.923.056	13.701.699

- 8.1.1 Included herein are investments in following related parties:
  - a) Agri Tech Limited (formerly: Pak American Fertilizer Limited), a related party, amounting to Rs.149.910 million at the rate of 6 months KIBOR ask rate + 1.75% maturing on November 29, 2014 (December 31, 2010: Rs.149.910 million).
  - b) Azgard Nine Limited, a related party, amounting to Rs.149.88 million at the rate of 6 months KIBOR ask rate  $\pm$  2.25% maturing on December 24, 2014 (December 31, 2010: Rs.149.88 million).
- 8.1.2 JS Value Fund, a related party, amounting to Rs.99.701 million (December 31, 2010: Rs.99.701 million) and having market value of Rs.41.105 million (December 31, 2010: Rs.41.717 million).
- 8.1.3 JS Income Fund, a related party, amounting to Rs.200.000 million (December 31, 2010: NIL) and having market value of Rs.213.165 million (December 31, 2010: NIL).

(Unaudited) September 30, 2011 (Audited) December 31, 2010

Note ----- (Rupees in '000) --

9 ADVANO	CES - net

Loans, cash credits, running finances, etc. in Pakistan			
In Pakistan		12,146,965	14,003,773
Outside Pakistan		387,693	270,391
		12,534,658	14,274,164
Net Investment in Finance lease - in Pakistan		367,997	108,783
Bills discounted and purchased (excluding market treasury bills)			
Payable in Pakistan		122,604	120,668
Payable outside Pakistan		43,303	1,922
·		165,907	122,590
Advances - gross		13,068,562	14,505,537
Provision for non-performing advances			
- specific	9.1	(506,581)	(525,364)
- general (against consumer financing)		(1,149)	(2,060)
		(507,730)	(527,424)
Advances - net of provision		12,560,832	13,978,113

9.1 Advances include Rs.3,113.122 million (December 31, 2010: Rs.1,902.566 million) which have been placed under non-performing status as detailed below:

## Category of Classification

# (Unaudited)

	September 30, 2011				
				Provision	Provision
	Domestic	Overseas	Total	Required	Held
		(R	tupees in '0	00)	
Other assets especially mentioned	_	-	-	-	-
Substandard	929	-	929	250	250
Doubtful	2,143,027	-	2,143,027	257	257
Loss	969,166	-	969,166	506,074	506,074
	3,113,122	-	3,113,122	506,581	506,581
Category of Classification					
			(Audited)		
		Dece	ember 31, 2	010	
				Provision	Provision
	Domestic	Overseas	Total	Required	Held
		(R	tupees in '0	00)	
Other assets especially mentioned	_	-	-	-	_
Substandard	410,458	-	410,458	365	365
Doubtful	561,516	-	561,516	6,083	6,083
Loss	930,592	-	930,592	518,916	518,916
	1,902,566	-	1,902,566	525,364	525,364

10. OPERATING FIXED ASSETS	Note	(Unaudited) September 30, 2011 (Rupees	(Audited) December 31, 2010 s in '000)
Capital work-in-progress Property and equipment Intangible assets	10.2	24,639 1,425,663 1,608,894 3,059,196	8,863 1,273,930 1,600,148 2,882,941
10.2 Intangible assets			
Stock exchange card Compute Software Goodwill	10.2.1	11,000 134,269 1,463,625 1,608,894	11,000 125,524 1,463,624 1,600,148

10.2.1 For impairment testing goodwill has been allocated to 'Trading and Sales' Segment as Cash Generating Unit (CGU), which is also a reportable segment.

#### 10.2.2 Key assumptions used in value in use calculation

The recoverable amount of the CGU has been determined based on value in use calculation, using cash flow projections based on business plan approved by the Board of Directors of the Bank covering a five year period. The discount rates applied to cash flows beyond five years are extrapolated using a terminal growth rate. The following rates are used by the Bank.

	2010	2009
- Pre-tax discount rate	25.9%	23.6%
- Terminal growth rate	10.0%	10.0%

The calculation of value in use is most sensitive to following assumptions:

### a) Interest margins

 $Interest\ margins\ are\ based\ on\ prevailing\ industry\ trends\ and\ anticipated\ market\ conditions.$ 

## b) Discount rates

Discount rates reflect management estimates of the rate of return required for each business and are calculated after taking into account the prevailing risk free rate, industry risk and business risk. Discount rates are calculated by using cost of equity of the Bank.

#### c) Key business assumptions

"The assumptions are important as they represent management assessment of how the unit's position might change over the projected period. Based on the expansion plans, management expects aggressive growth in advances, investments and deposits during the projected periods and thereafter stablisation in line with industry trends.

Management believes that any significant change in key assumptions, on which CGU's recoverable amount is based, may impact the carrying amount to further exceed its recoverable amount. Value in use calculation of the CGU are sensitive to changes in assumptions for interest rate spreads, Non Funded Income (NFI), long term growth rates and discount rates."

	(Unaudited) September 30, 2011	(Audited) December 31 2010
11. BORROWINGS	(Rupees	s in '000)
Secured		
Borrowings from SBP under export refinancing scheme Repurchase agreement borrowings	1,087,000	1,237,017
	<u>1,901,463</u> <u>2,988,463</u>	3,883,220 5,120,237
Unsecured		
Call borrowings	-	400,000
Overdrawn nostro accounts	7,379	4,173
	2,995,842	5,524,410
12. DEPOSITS AND OTHER ACCOUNTS		
Customers		
Fixed deposits	12,999,012	8,728,524
Savings deposits	10,098,680	8,097,181
Current accounts - non-remunerative	9,796,619	6,896,222
Margin accounts	128,489	47,131
	33,022,800	23,769,058
Financial institutions		
Remunerative deposits	806,090	2,444,461
Non-remunerative deposits	61,589	62,809
	867,679	2,507,270
12.1Particulars of deposits	33,890,479	26,276,328
•	01 000 570	04.000.057
In local currency In foreign currencies	31,668,572 2,221,907	24,029,657 2,246,671
in foreign currencies	33,890,479	26,276,328
13. SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS - net of tax		
Surplus / (deficit) on revaluation of		
available-for-sale securities - net of tax		
Term Finance Certificates - listed	(1,509)	(6,651)
Ordinary shares - listed	6,766	28,248
Closed end mutual funds	10,726	11,270
Open end mutual funds US dollar bonds	13,165	46,355
Government Securities	(14,710) 41,587	1,598 (55,161)
GO, CHIMICHE DOCUMENTS	56,025	25,659
Related deferred tax asset / (liability)	(19,609)	(8,980)
	36,416	16,679



18			14.	10	
ш	mo	1117	dit	ed)	

		Quarte	r ended	Nine mor	nths period ended
		September 30, 2011	September 30, 2010 (Rupees	2011	r 30, September 30, 2010
14. OTH	ER CHARGES				
	lties imposed by Bank of Pakistan	5	36	7,77	0 685
15. CON	TINGENCIES AND COMMITMENTS		20	ber 30, 11	(Audited) December 31, 2010 in '000)
15.1	Transaction-related contingent liabilities				
	Includes performance bonds, bid bonds, warn advance payment guarantees, shipping gu standby letters of credit related to particular	arantees and			
	i) Government			3,170	540,390
	<ul><li>ii) Banking companies and other financial in</li><li>iii) Others</li></ul>	stitutions		6,895 0,023	16,493 548,175
15.2	,		0,088	1,105,058	
10.2	3	9.50	2 020	1 500 101	
	Documentary credits		2,50	3,830	1,588,191
15.3	Other contingencies				
	Claims not acknowledged as debts		6	6,481	66,481
15.4	Commitments in respect of forward excha	nge contract	s		
	Purchase		2,37	5,353	2,874,196
	Sale		1,520	0,088	1,815,855
15.5	Commitments in respect of forward lending	ıg			
	Forward commitment to extend credit		398	8,782	434,000
15.6	Other commitments				
	Forward commitments in respect of purchase Mark Pakistan Investment Bonds	et Treasury Bills		2,274	
	Forward commitments in respect of sale Market Tre Pakistan Investment Bonds	asury Bills and	2,87	4,868	
	Commitment in respect of capital expenditure	re		8,885	14,993

## 16. BASIC AND DILUTED EARNING / (LOSS) PER SHARE

#### (Unaudited)

	Quarte	r ended	Nine months period ende			
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010		
Profit / (Loss) after taxation for the period (in '000)	140,323	(67,825)	240,722	(404,872)		
Weighted average number of ordinary shares (in '000)	814,971	612,760	814,971	612,760		
Basic and diluted earning / (loss) per share - Rupee	0.17	(0.11)	0.30	(0.66)		

#### 17 RELATED PARTY TRANSACTIONS

Related parties comprise the parent company, the associated undertakings of the parent company, directors and key management personnel of the Bank. Transactions between the bank and its related parties are carried out under normal course of business, except employee staff loans that are as per agreement.

The details of transactions with related parties during the period are as follows:

		udited) er 30, 2011		lited) r 31, 2010
	Key manageme personne		Key managemer personnel	
	(Rupee	s in '000)	(Rupees	in '000)
Advances				
Opening balance	3,423	2,994,330	36,709	1,451,187
Disbursements	-	4,901,518	1,600	35,826,430
Repayments	(2,924)	(5,243,240)	(34,886)	(34,283,287)
Closing balance	499	2,652,608	3,423	2,994,330
Mark-up / return / interest earned	182	315,581	2,316	261,242
Deposits				
Opening balance	9,695	1,818,049	24,175	1,148,445
Deposits during the period / year	135,773	190,346,931	184.573	179,847,700
Withdrawals during the period / year		(191,007,896)	(199,053)	(179,178,096)
Closing balance	4,744	1,157,084	9,695	1,818,049
Mark-up / return / interest expensed	162	182,304	381	117,815



	Companie common di		Companies in which parent company holds 20% or more		Other related parties		Total	
				(Rupees	in '000)			
	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)
	September	December	September	December	September	December	September	December
	30, 2011	31, 2010	30, 2011	31, 2010	30, 2011	31, 2010	30, 2011	31, 2010
Nature of transactions								
Sale of Term Finance Certificates		218.013	131,587	213,648	41,419		173.006	431,661
Purchase of Term Finance		210,010	101,007	210,010	11,110		170,000	101,001
Certificates			403,592	231,901			403,592	231,901
Sale of Government Securities	16,650,381	6.302.097	15,301,864	9,784,282	155,649	26,199	32,107,894	16,112,578
Purchase of Government	.,,	.,,	.,	.,,		.,		, , , , , , , , , , , , , , , , , , , ,
Securities	999,281	519,973	14,629,413	4,632,927			15,628,693	5,152,900
Purchase of Sukuk	-	-	49,286	-			49,286	-
Sale of Sukuk / Ijara	74,194	35,000	18,637	-	-		92,831	35,000
Sale of shares	-	-	162,372	310,285	-	53,748	162,372	364,033
Purchase of shares		-	363,559	200,000	-		363,559	200,000
Purchase of fixed assets	-	-	-	37	-	-	-	37
Rent Recievable	-	-	1,321	-	-	-	1,321	-
Call lending / Reverse Repo	-	-	1,350,000	3,515,000	-	-	1,350,000	3,515,000
Call borrowing / Repo	-	-	12,050,000	5,985,000		-	12,050,000	5,985,000
Purchase of forward foreign								
exchange contracts	-	-	2,278,398	4,357,770	-	-	2,278,398	4,357,770
Sale of forward foreign								
exchange contracts		-	2,834,278	4,818,192	-	-	2,834,278	4,818,192
Goods purchased		-	-		119	-	119	-
Redemption of Term Finance								
Certificate	-	-	-	12,048	-	-		12,048
	17,723,856	7,075,083	49,574,307	34,061,090	197,187	79,947	67,495,350	41,216,120

			Companio	s in which				
	Companie	es having	parent c					
	companie		ho		Other rela	ted parties	To	tal
		гессогогир	20% o					
				(Rupees	in '000) -			
				` I			(Unaudited)	
							September	
	30, 2011						30, 2011	
Nature of transactions								
Insurance claim received	4,921	3,659		-			4,921	3,659
Services received	-	200			8	849		
Reimbursement of expenses	35		886	903	_		921	90
Payment of insurance premium	26,531	24,056					26,531	24,05
Services rendered	-	-	1,144	16			1,144	1
Redemption of Units	-	-	164,267	-	-	-	164,267	-
Rent expense paid / accrued		-	1,019	1,844	-		1,019	1,84
Commission paid / accrued	-	-	609	2,000	-	-	609	2,00
Commission income	45,547	23,940	3,125	3,107	2,664	5,482	51,336	32,52
Dividend income	-	-	6,096	5,083	-	-	6,096	5,08
Consultancy fee	-	-	-	-	1,800	1,847	1,800	1,84
	77,034	51,855	177,146	12,953	4,472	8,178	258,652	72,98
	Parent Co	ompany						
	(Rupees	in '000)						
	(Unaudited)							
	September	( )						
	30, 2011	31, 2010						
Nature of transactions								
Subscription in right shares		391.211						
Rent expenses paid / accured	376							
Purchase of fixed assets	-	95						
	376	391,306						

## 18. DATE OF AUTHORISATION FOR ISSUE

These interim condensed financial statements were authorised for issue by the Board of Directors on October 25, 2011.

## 19. GENERAL

19.1 The figures in the financial statements have been rounded off to the nearest thousand.

Jahangir Siddiqui Chairman Ashraf Nawabi Director Rafique R. Bhimjee Director Kalim-ur-Rahman President & Chief Executive Officer



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